

## Meet the Team



Director of Digital Communications, Illinois ACAC

## Dan Saavedra Founder & President

Chicago, Illinois

President, Betadac Media Digital Marketing Agency



DePauw University
DePaul University
Lake Forest College
Knox College



Illinois ACAC
NACAC LGBTQ+
SIG Leader



DePaul University
University of Kansas
So. Cal Regional



RACC
Western ACAC
Conference Chair

San Diego, California



College of Wooster

## Isabella Williams

Senior Associate Director of College & Fair Relations

Charlotte, North Carolina

Ohio ACAC
Southern ACRAO
Conference Committee



Rider University
Radford University

## Erin Sheehan

Associate Director of College & Fair Relations

Charlotte, North Carolina

CIVSA
Region VI Director



Colorado Mesa University
Regis University
University of Missouri
Denver Regional

## Kylie Tutko Associate Director of College & Fair Relations

Penver, Colorado

ROAR
Executive Board
Member

## Agenda

Background

Student Registration

Pre-Registration Tips

On-Site Registration Tips

College Rep Experience





## Background



- Founded in 2016 to support students, colleges and fair hosts to streamline college fairs
- 4,500+ fairs, 47 states and 72 countries
- Trusted nationwide by hundreds of school districts, associations, and organizations















































































## Data Security and Privacy

## Student profiles only shared with student's consent

StriveScan does not sell or share student data to other third-parties.

## Advanced security technology

StriveScan has the most security features and advanced technology over any competitor

## Data is encrypted using bank-grade technology

SSL encryption protects the app and website. DDOS, bot, and brute-force protection.

## Data centers powered by Amazon Web Services

Same world-class infrastructure as Netflix, Airbnb, Pinterest, NASA, Kelloggs, and Expedia.

## FERPA and GDPR compliant

Complies with Family Educational Rights and Privacy Act and honors GDPR requirements for EU subjects.

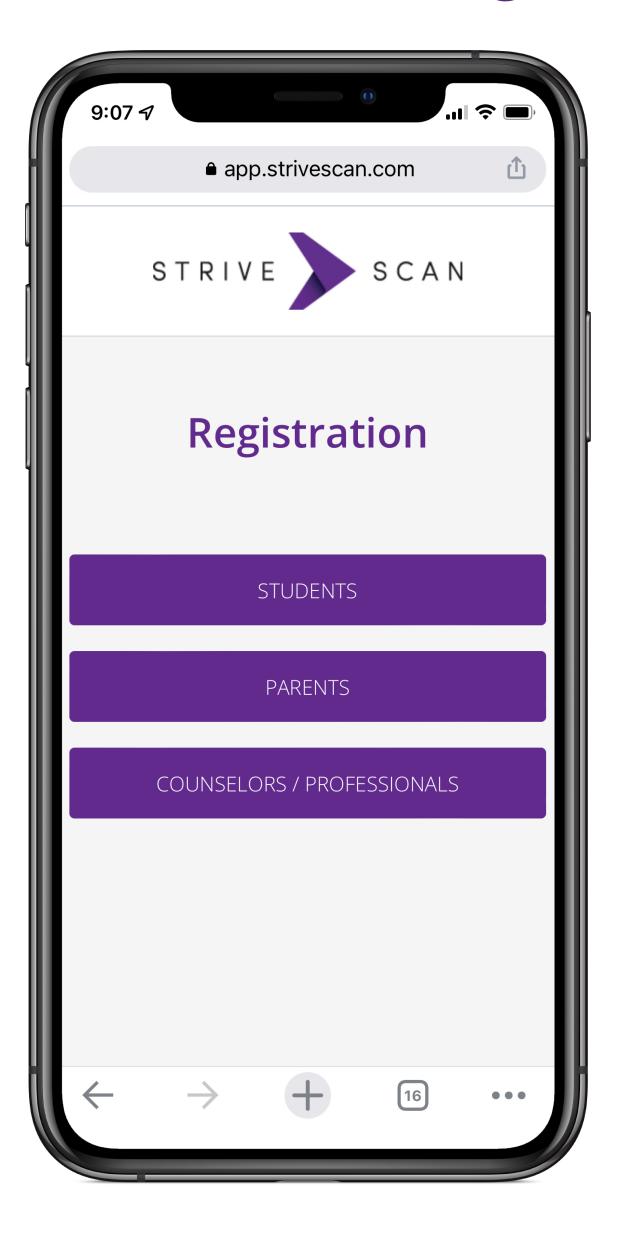
## StriveScan team is continuously trained and knowledgeable

Educated on the latest technology, best practices, security threats, and legal issues surrounding data protection, privacy, and our profession.

More details: strivescan.com/privacy-security

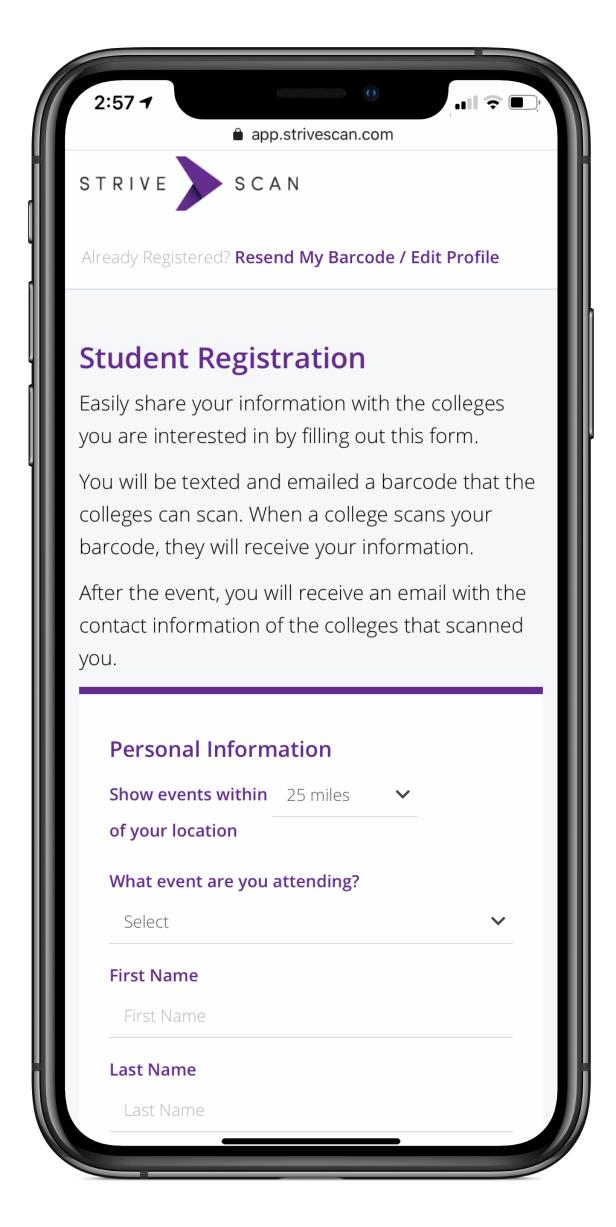
## Overview

- Students register for barcode in advance or at the door
- Texted & emailed the barcode
- Colleges scan using the StriveScan app
- Colleges can instantly view and export data
- Next day: Students receive one report of colleges



## www.StriveFair.com

Students, parents, or counselors can register

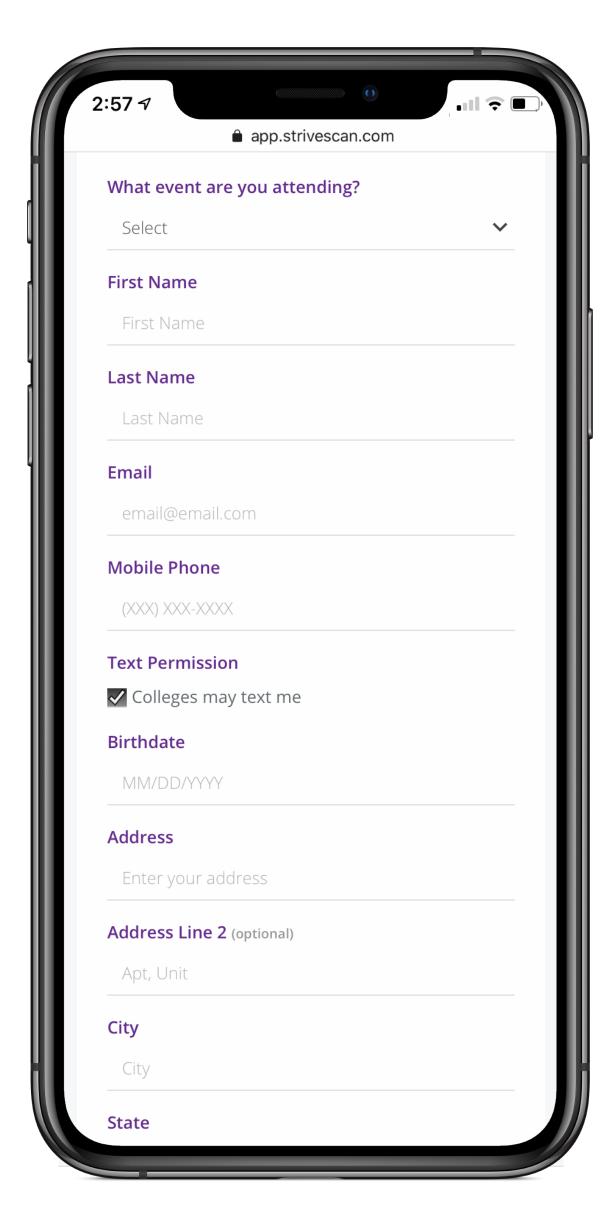


## www.StriveFair.com

No app to download: simply register on the website

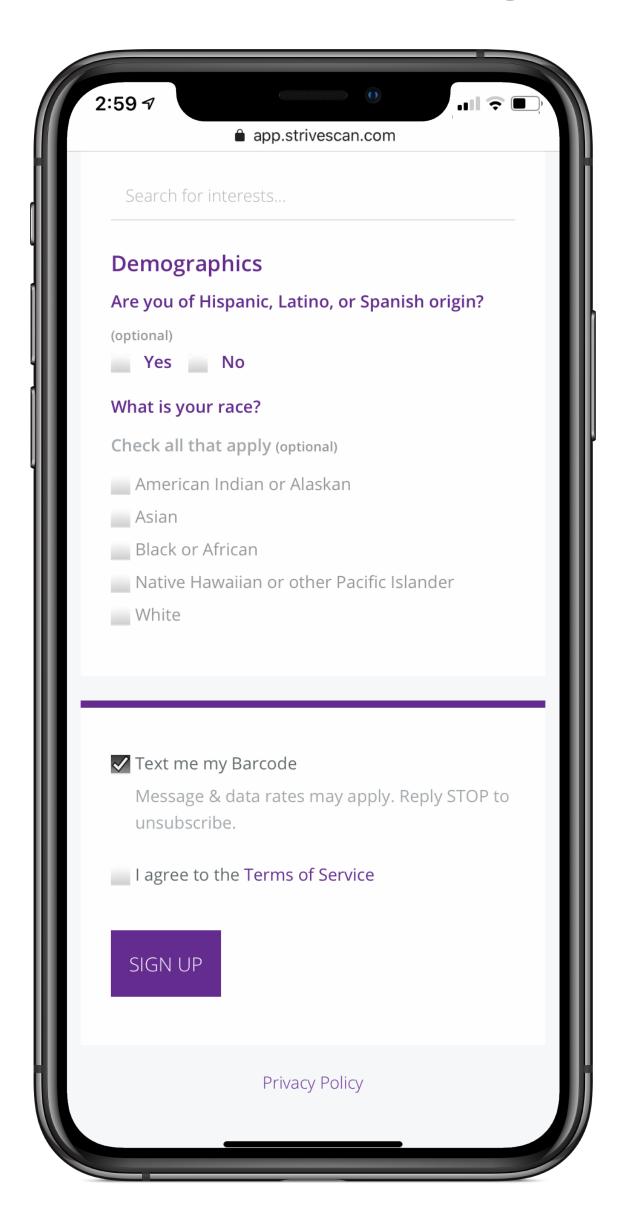
Fast and easy: less than 2 minutes to get a barcode

Use any device: phone, iPad, Chromebook, etc.



## Required

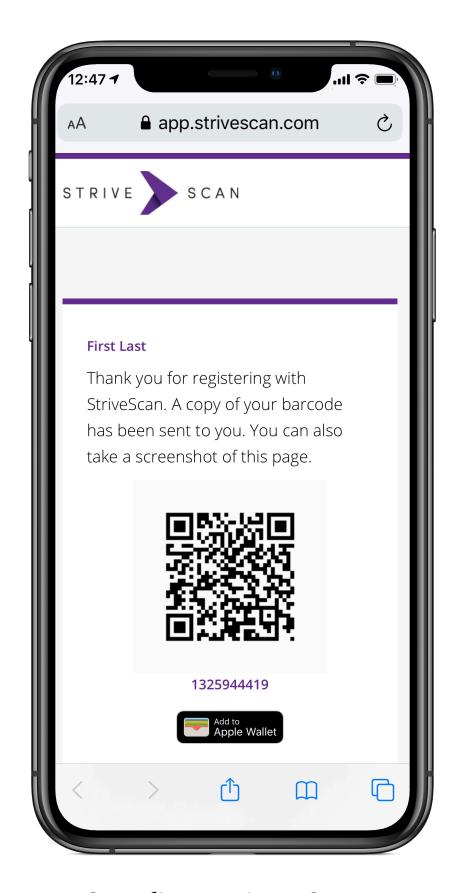
- Name
- Email
- Mobile phone
- Text messages from colleges?
- Birthdate
- Address
   Google Maps autocompletes the address for easy and accurate addresses
- School
   Autocompletes, uses location to nearby fairs
- Grade
- College Start Semester



## Optional

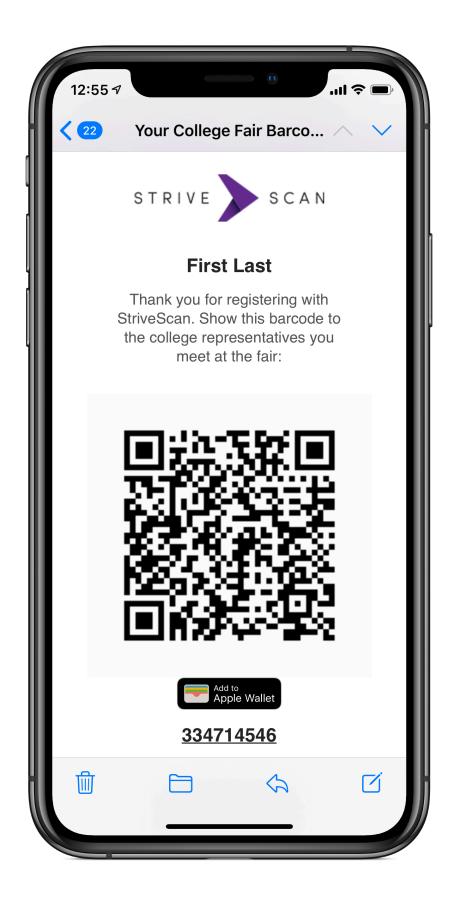
- GPA
- SAT
- ACT
- Academic Interest(s)
   Select from the College Board list of majors
- Ethnicity
- Race

## Barcode Delivery



1. Confirmation Screen

Optional: print



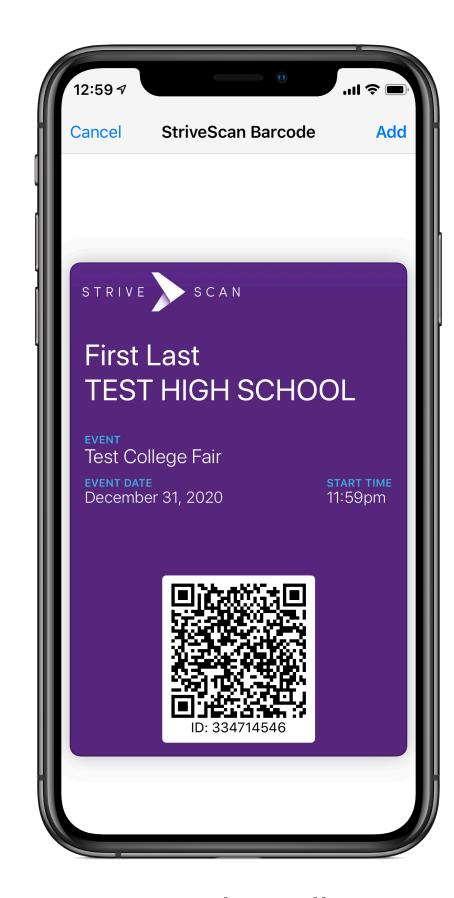
2. Email

Optional: print



3. Text Message

Most popular



4. Apple Wallet

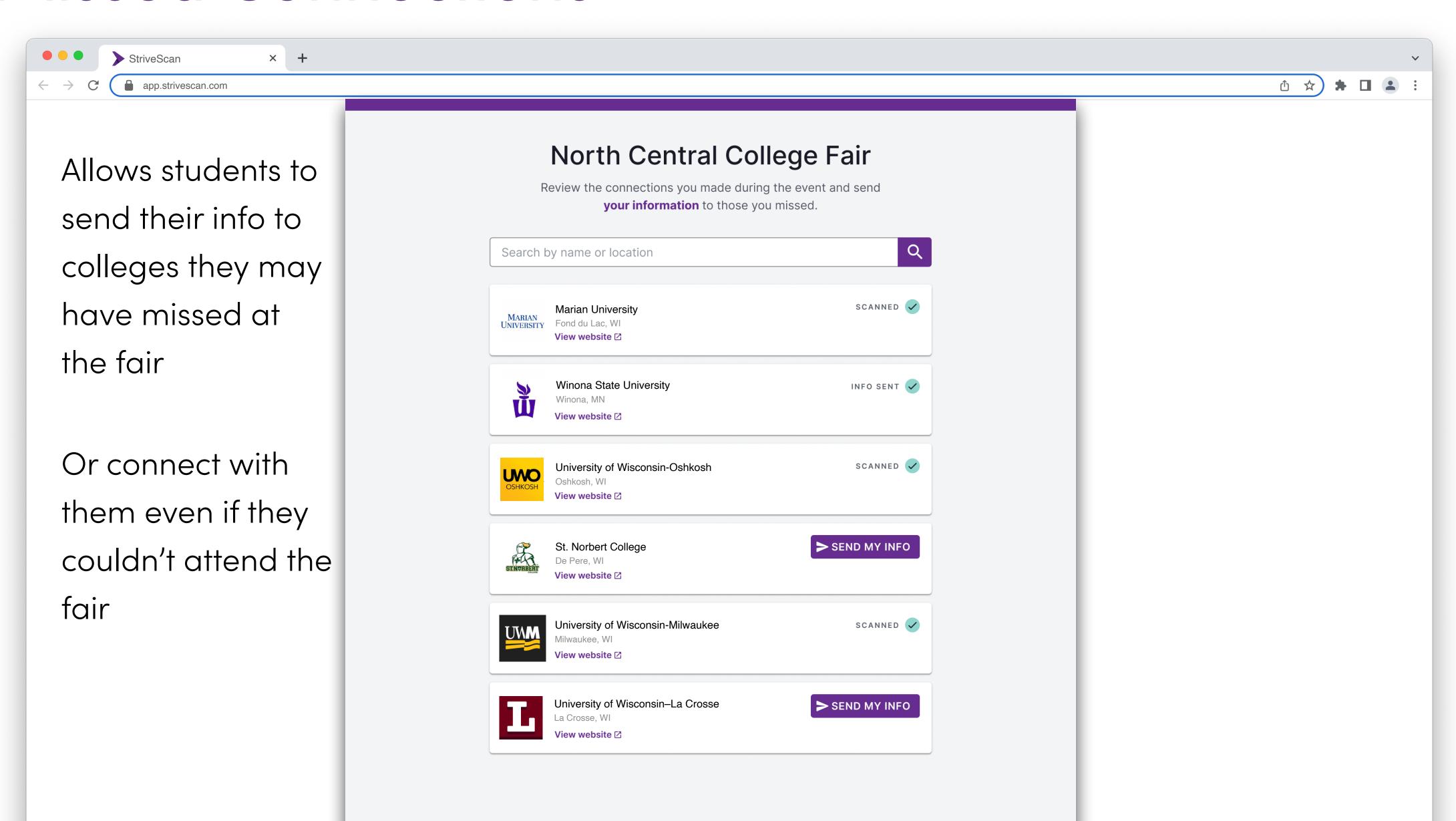
Pops up on screen during fair

2 hours before fair:

Reminder barcode sent via Email, Text, and Apple Wallet

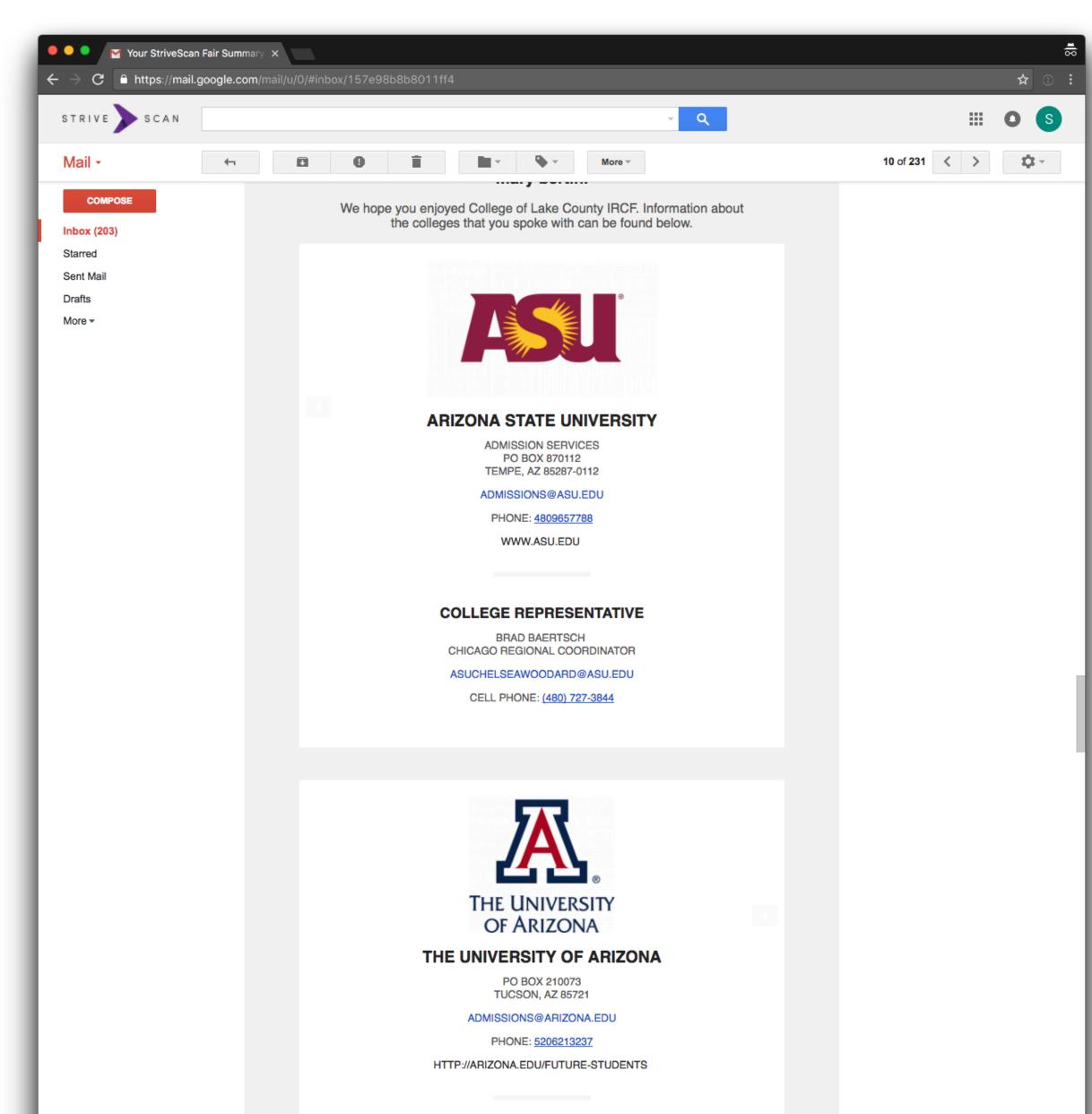


## Missed Connections



## Student Report Email

Every student receives a report with the list of colleges they scanned with





## Pre-Registration Tips

## Encourage student registration

- In Class (advisory/homeroom)
   \*Strongly encouraged
- Junior Night
- Class Assignment
- Naviance/ Scoir Reminder

- Fair webpage
- Email blasts
- Texting / remind.com
- Local newspaper promotion

## Pre-Registration Tips

## Email to students / parents

## Greetings Students!

We hope you'll join us for our college fair on Friday, April 20th! Please register for a barcode before the fair at www.StriveFair.com.

During the fair, colleges will scan your barcode to send you more information about their schools. The day after the fair, you will receive a report with information on colleges with whom you scanned.

## Pre-Registration Tips

## Coming by bus?

Spend 'travel time' getting everyone registered

Show barcodes to get off the bus

Provide handouts when issuing permission slips

Share Dashboard with your contact from neighboring schools

## Rapid Registration

## WWW.STRIVESCAN.COM/RAPID-REGISTRATION

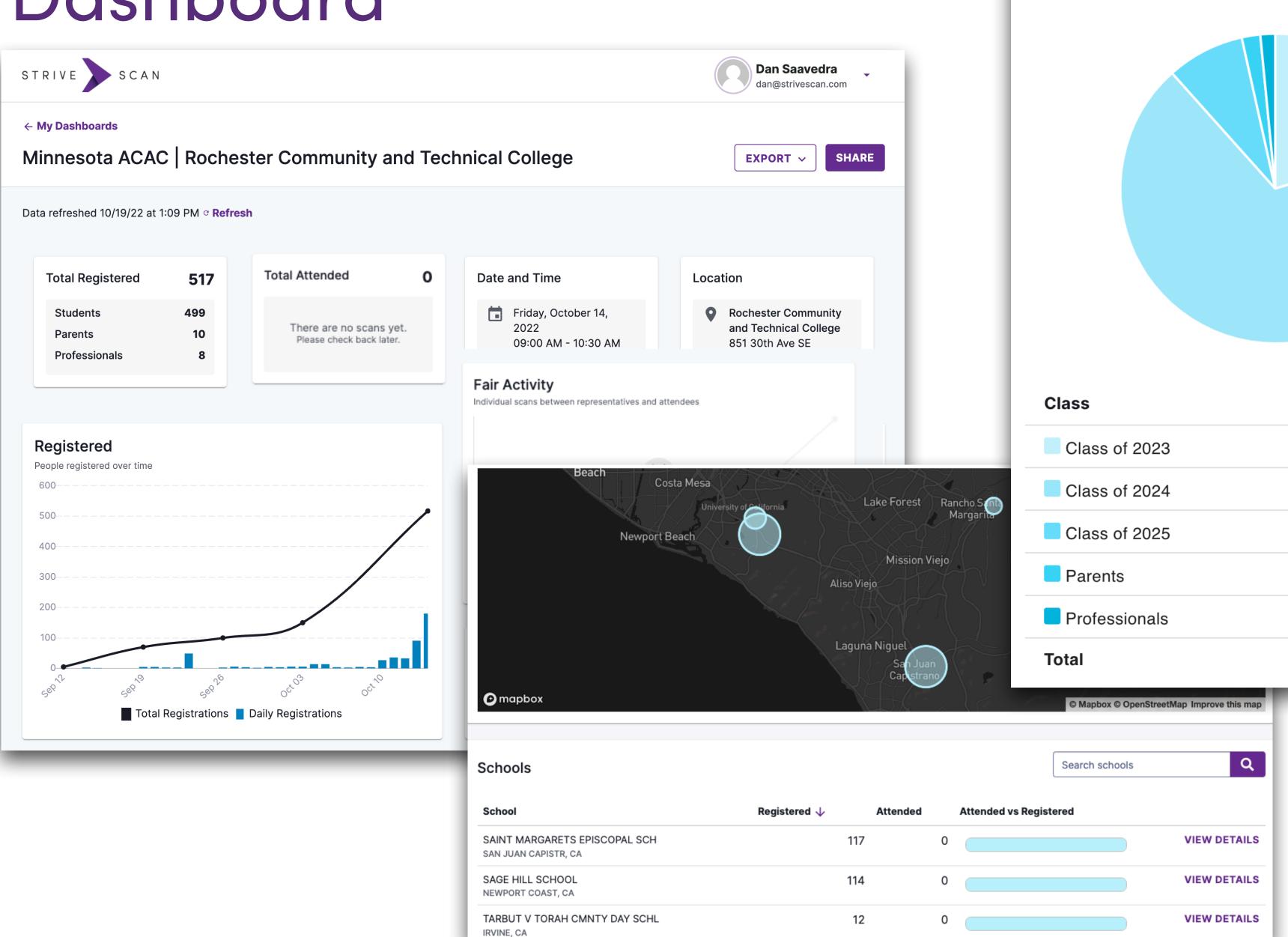
Safe and Secure: FERPA Compliant

Upload Spreadsheet of student info to generate a barcode

We send students their barcode via email and counselors can get a PDF of the barcodes

Reminder barcode emailed 2 hours prior to fair

## Dashboard



**Total Registered by Class** 

Percent

20%

68%

8%

Number

105

352

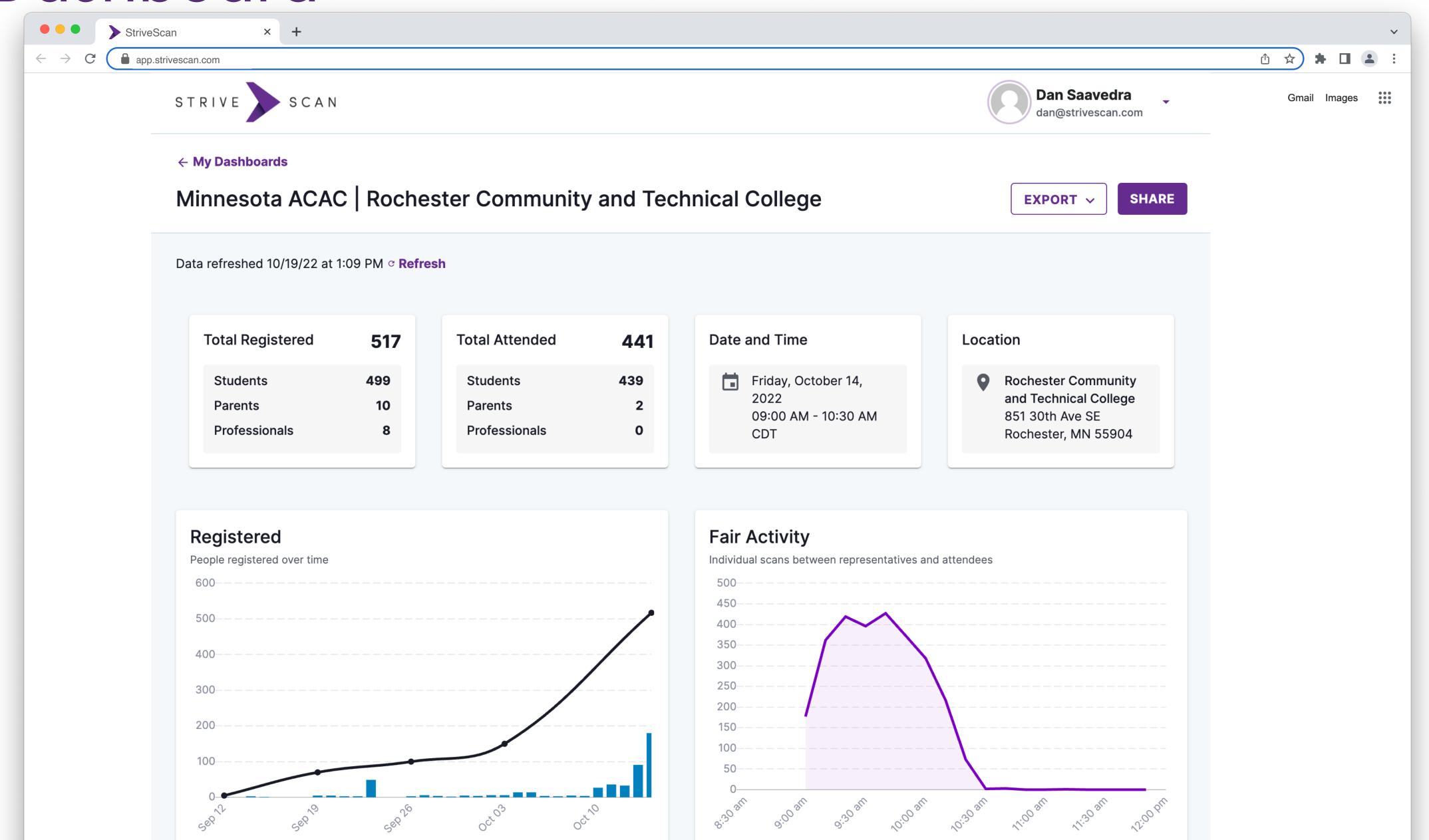
42

10

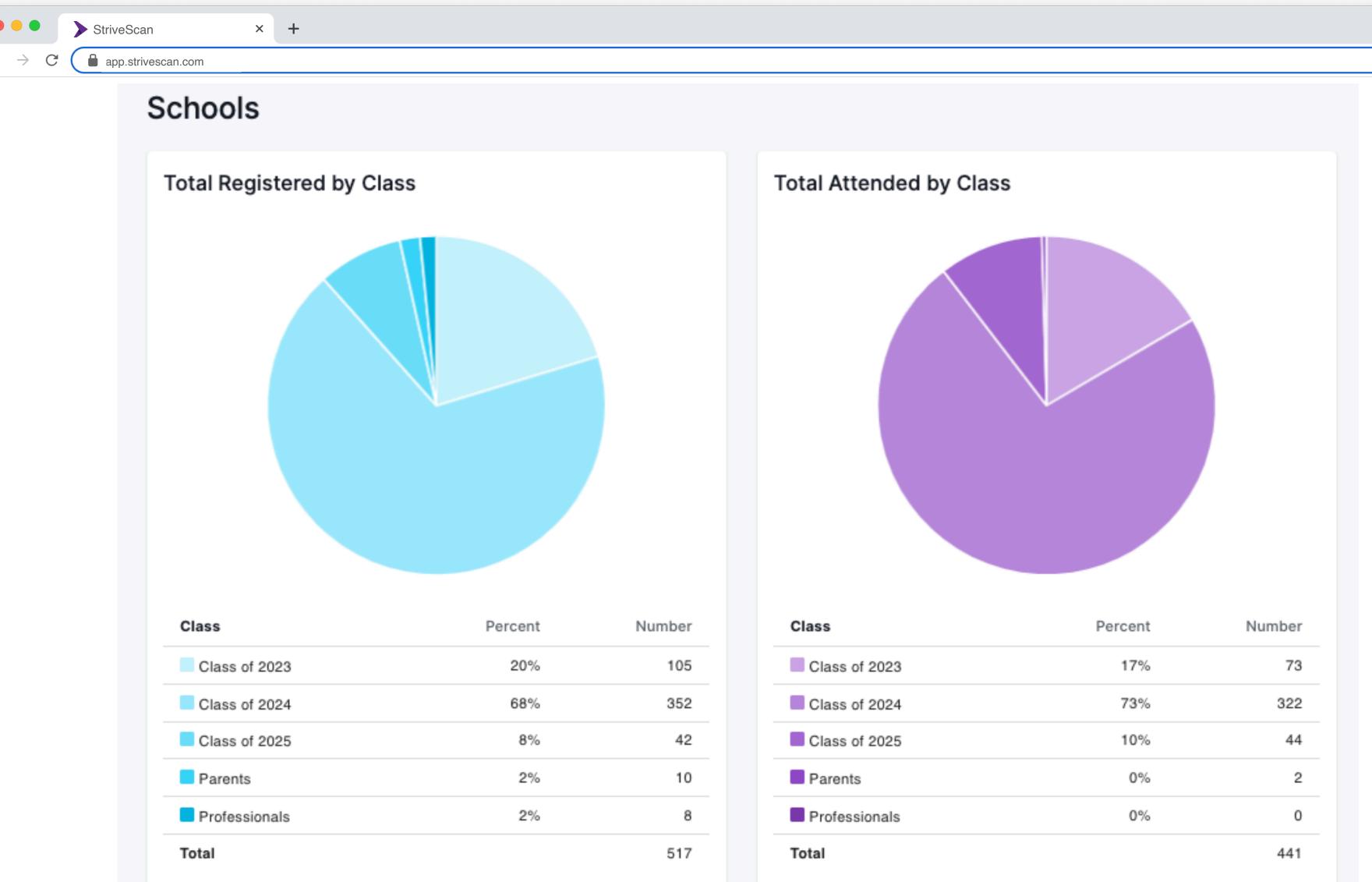
8

517

## Dashboard



S



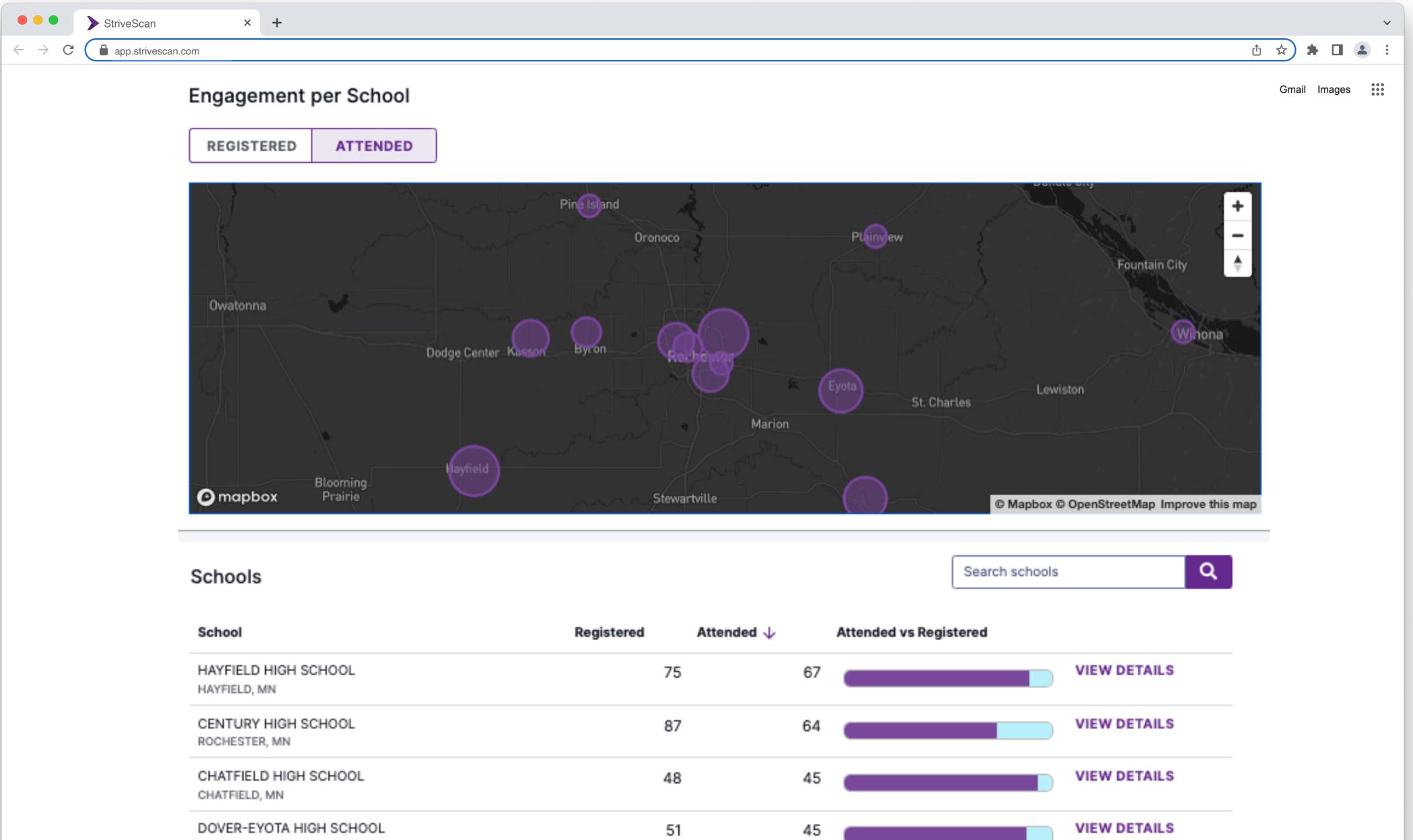
\* **🗆 📤** :

Gmail Images

# StriveScan

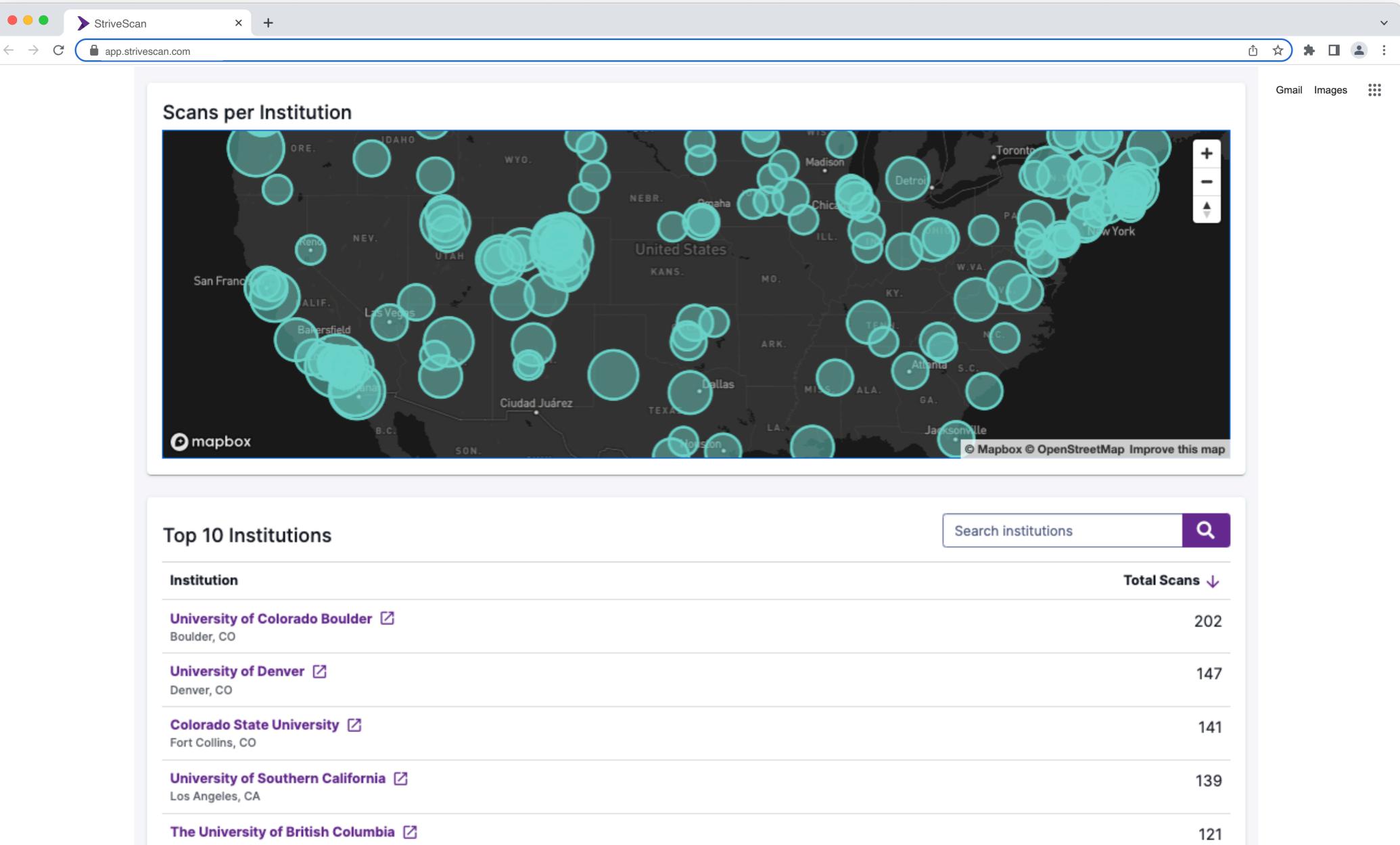
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## Dashboard



## Dashboard StriveScan

S



## On-Site Registration

## Materials to Print



We provide Quarter Sheets and student registration flyer with the same QR code and Snapchat code

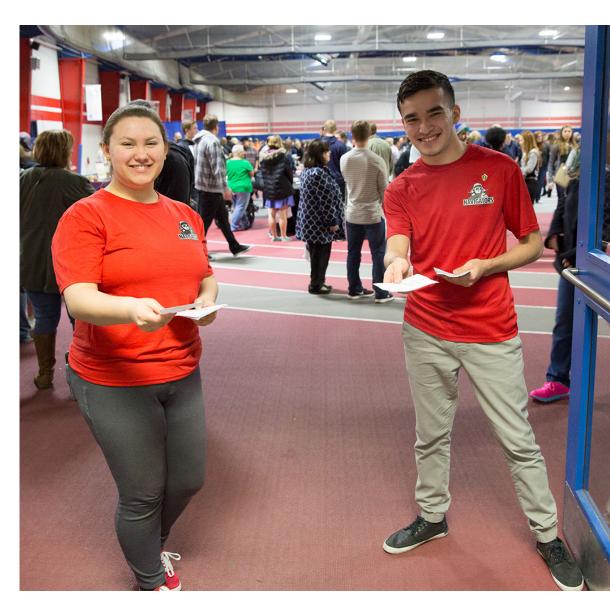


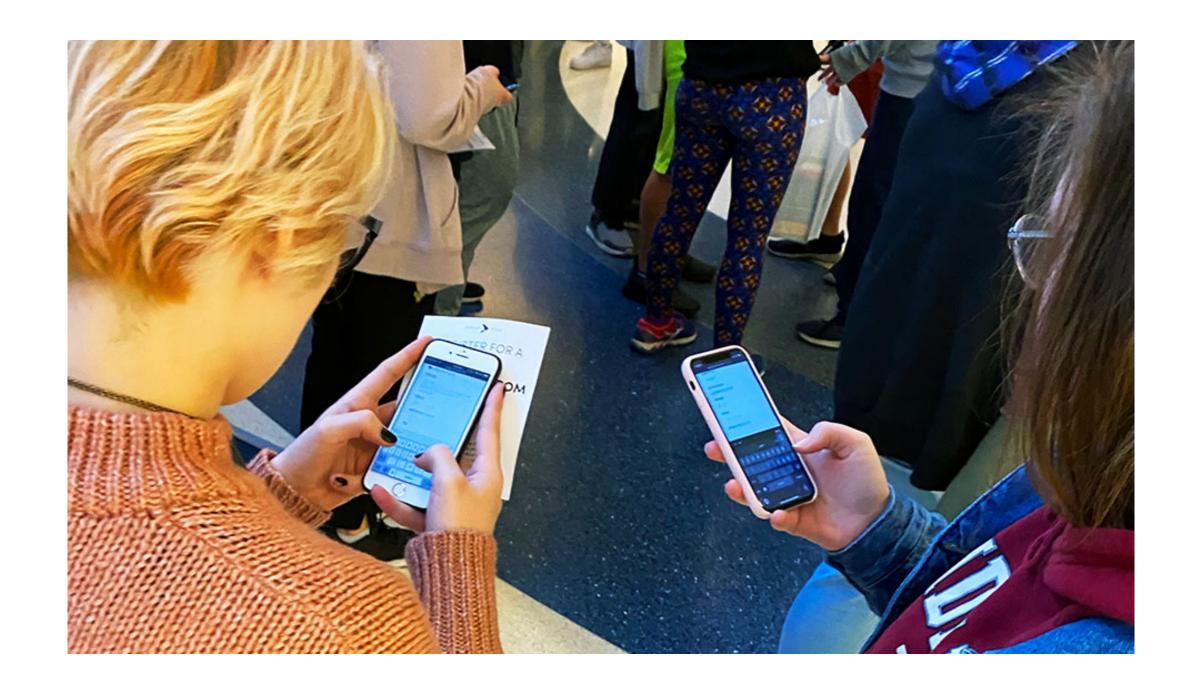
## On-Site Registration

## Greeters are key!

They hand out Quarter Sheets which instruct students / families to go to **StriveFair.com** 







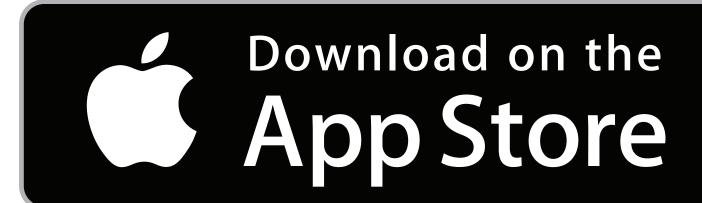


## On-Site Registration

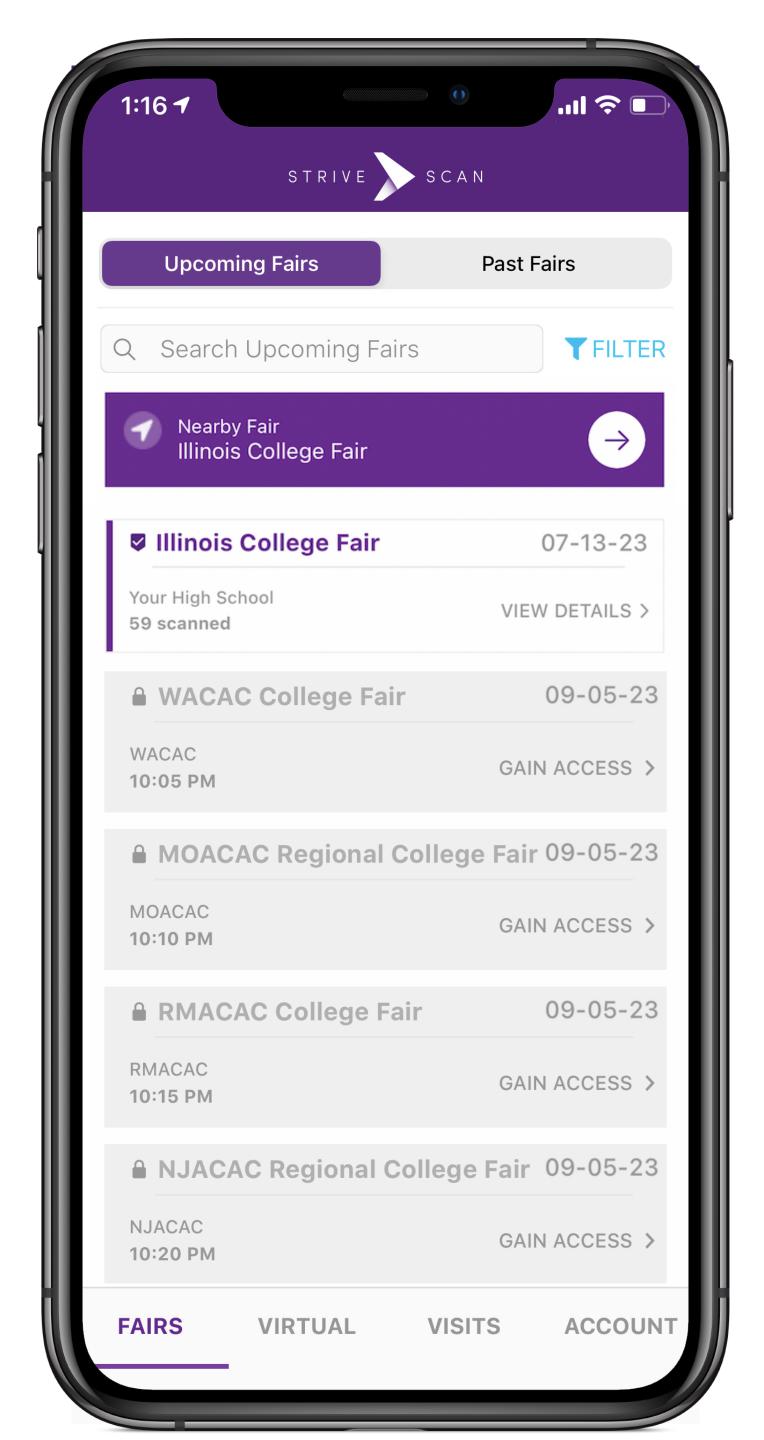
Distribute bags,
maps and other
materials separately









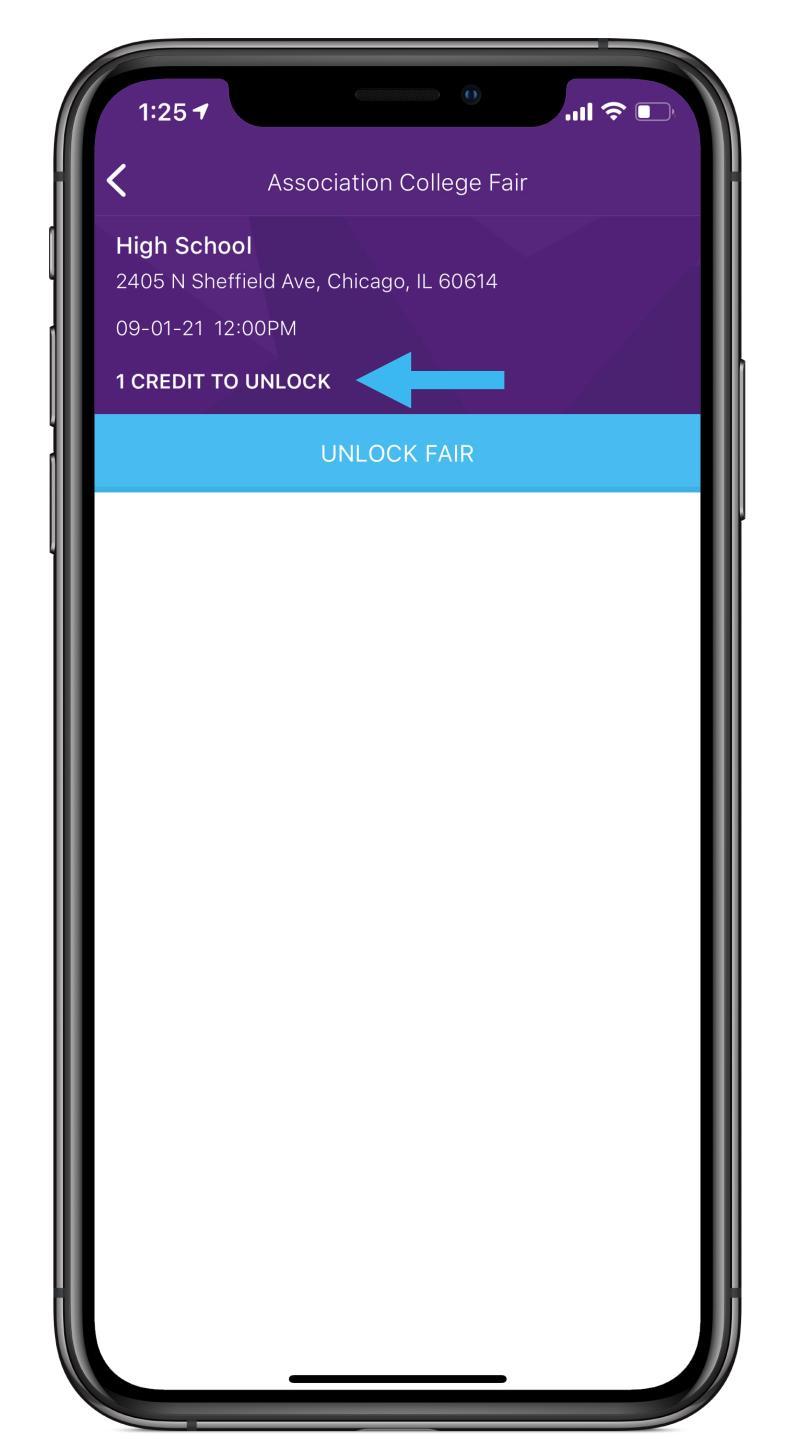


## Pricing

- Colleges pay \$24 per credit directly from the StriveScan app
- One credit unlocks scanning at one fair

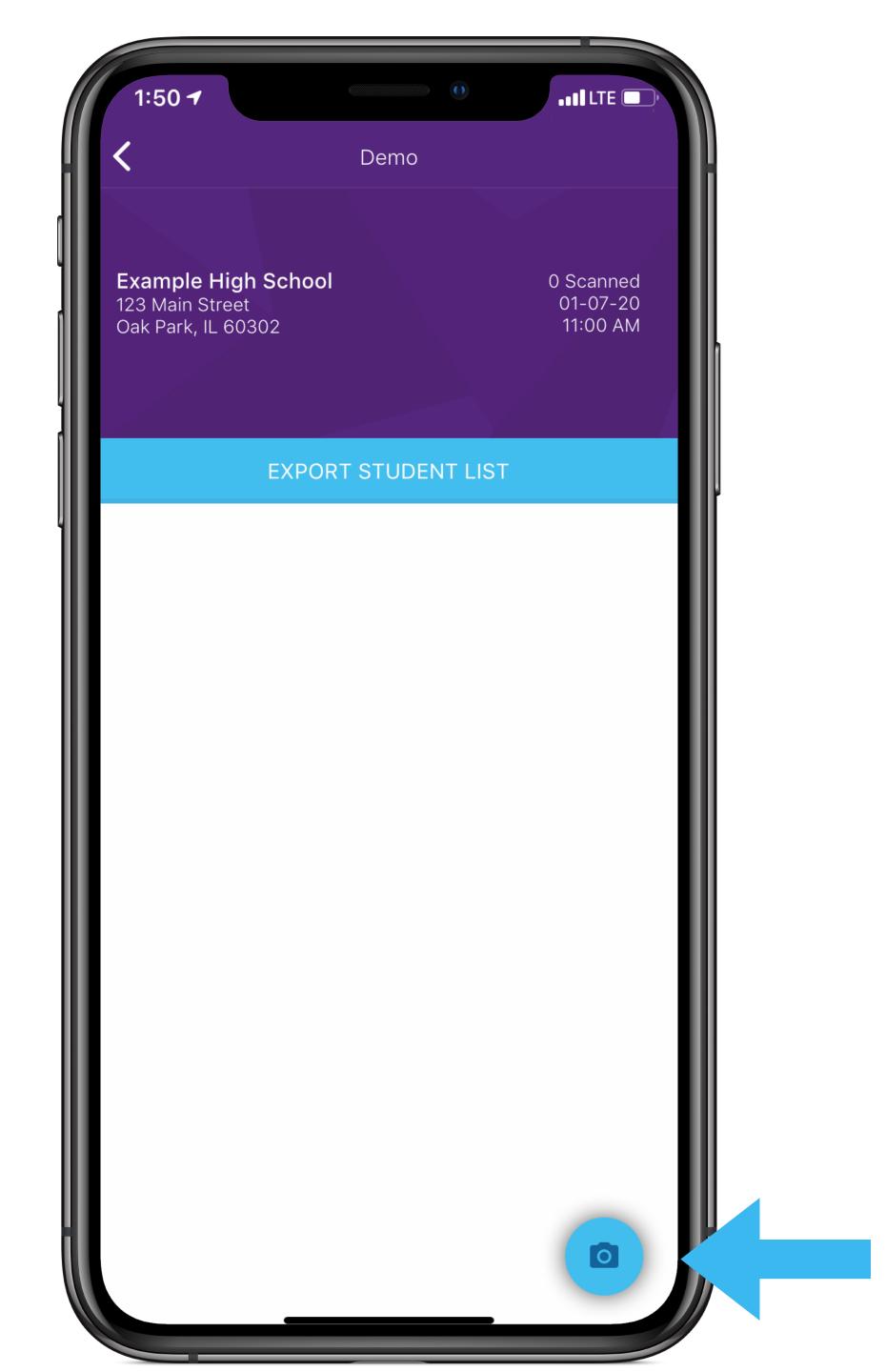
## One credit includes

- Unlimited student scans
- Unlimited number of reps scanning
- Unlimited number of devices

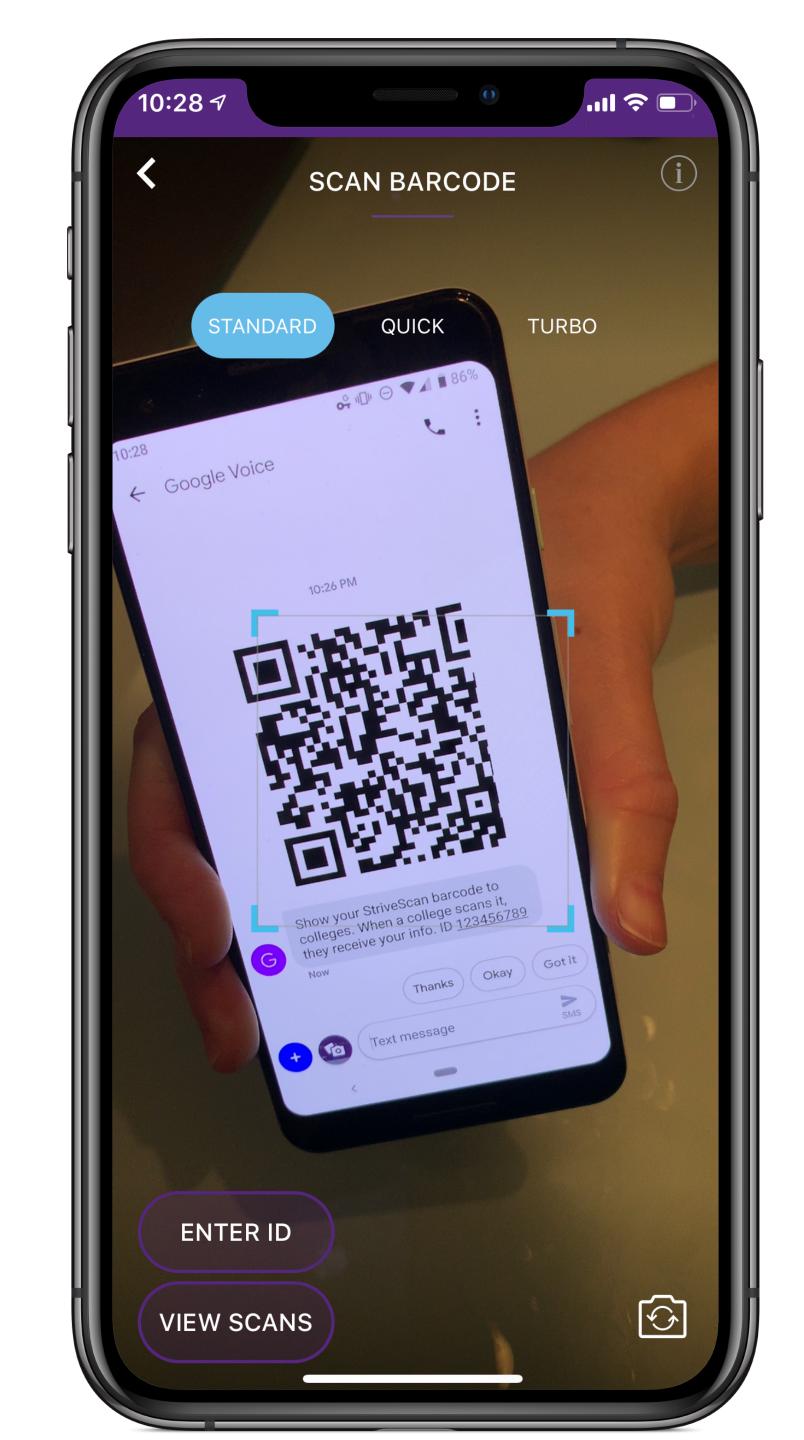


Camera appears the day of the fair

Click camera button to start scanning

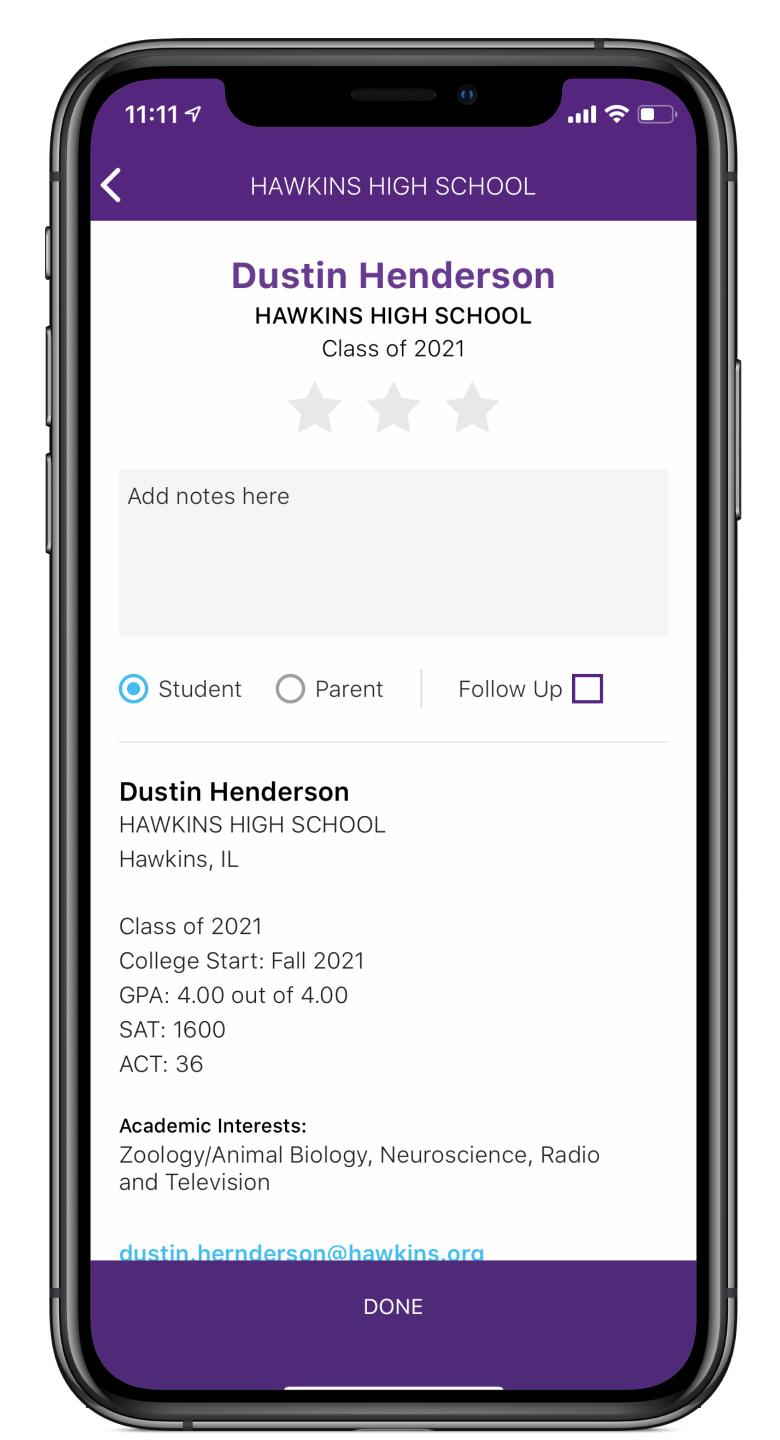


Rep places phone over the barcode



Instantly scans

Student's full profile appears

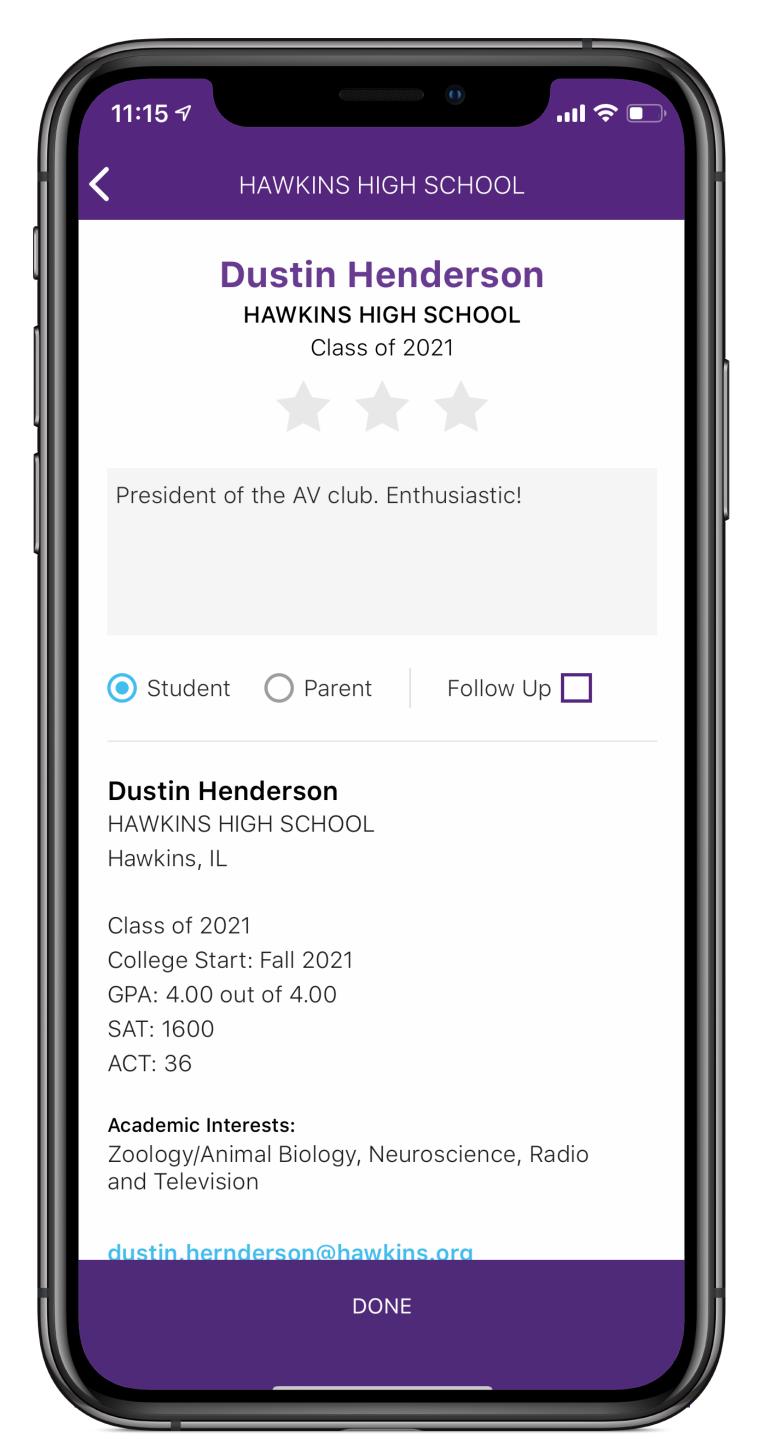


## STRIVE

## The StriveScan App

Take notes about the student and the conversation

Rate the student's interest

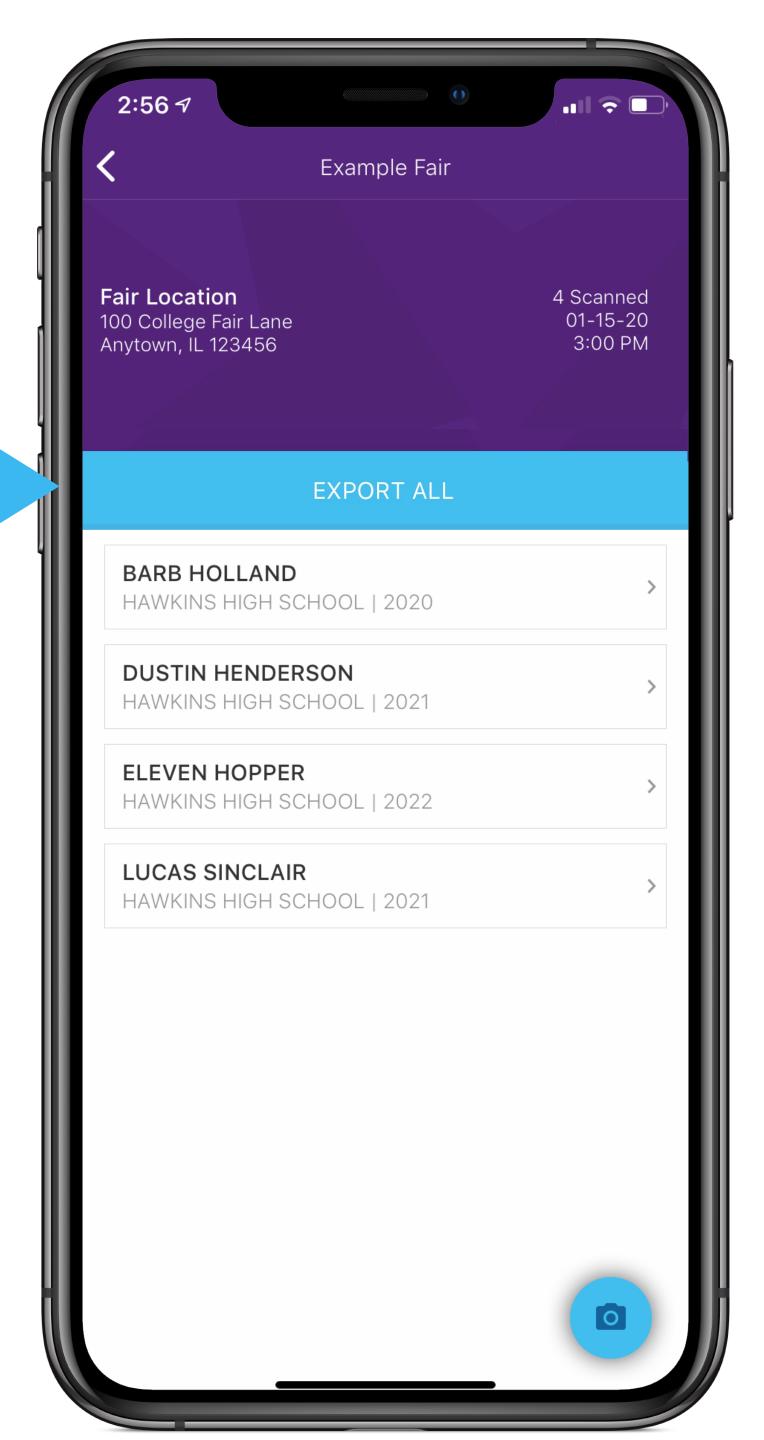


## STRIVE

## The StriveScan App

Immediate on-demand access to the students met at the fair

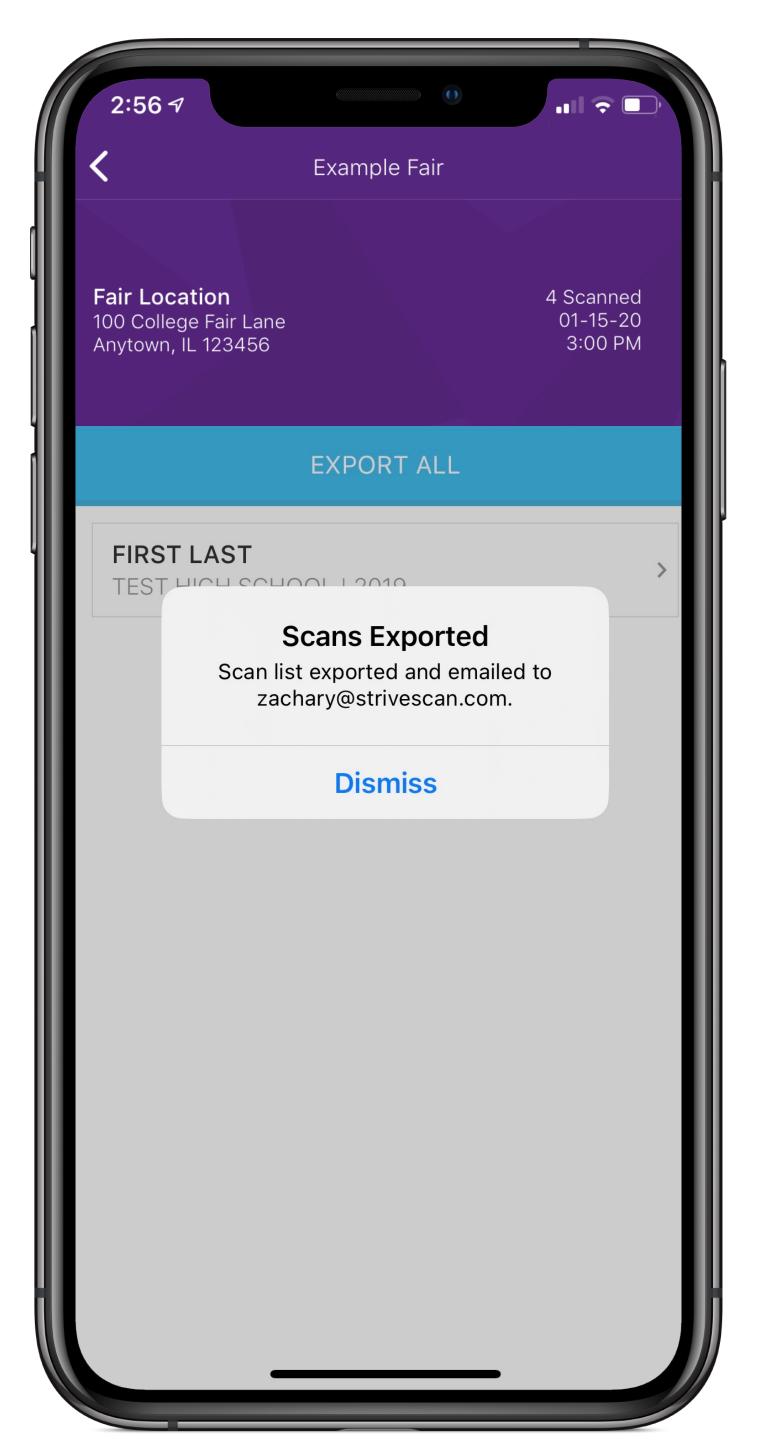
At the end of the fair, click the Export button



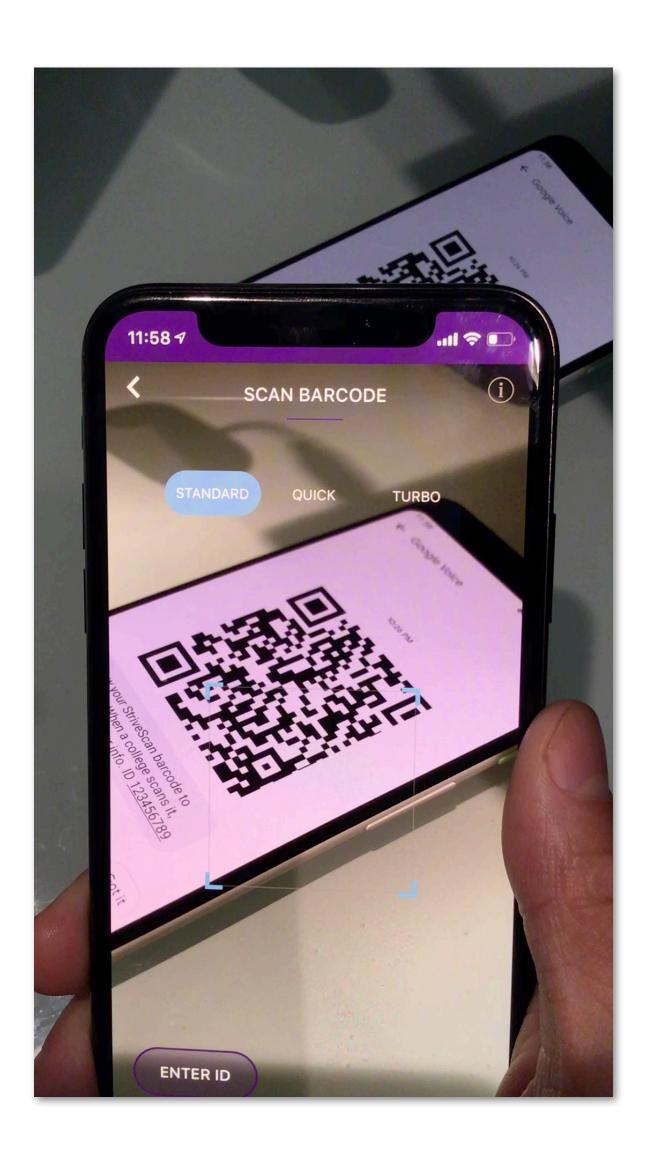
Export instantly emailed

Email contains secure link to download file

Download anytime through the app or website



## Do Reps Need Internet



WiFi: Not necessary, but reps appreciate it

Reps can scan at the fair, even if there's no cell signal or internet available

## Informing Reps

We recommend you include language notifying reps that your fair will be offering StriveScan

- Invite Email
- Registration Confirmation Emails
- Reminder Emails

We also provide a College Rep Tip Sheet in your 👜 Tool Kit

## Informing Reps

## Email to Colleges

Greetings College Reps!

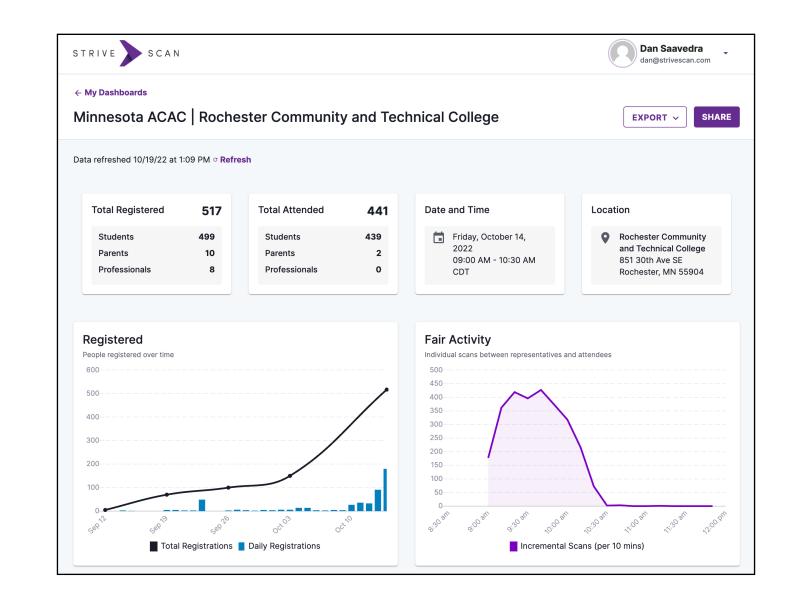
## We are excited to announce that we are a StriveScan fair!

We have partnered with StriveScan to bring electronic student scanning to our college fair. Using the StriveScan mobile app, you will be able to easily scan students' barcodes to collect their information. This will save your institution the time and expense of processing hundreds of paper inquiry cards, while being environmentally-friendly and allowing students more time to have valuable conversations.

Learn more at www.StriveScan.com

## Resources Provided

## Dashboard



- Monitor student registration
- Share with collaborators
- Export on demand







- Sample Student Language
- Quarter Sheets & Flyers
- College Rep Invite Language
- College Rep Tip Sheet

## Keys to Success

- Direct students to <u>StriveFair.com</u> when promoting your event
- Use your Tool Kit for materials
  - IMPORTANT: Send email language to families and colleges

Print Quarter Sheets and Flyers

- Track your registrations with your dashboard
- Have a plan for on-site registration (flyers, greeters, etc)
- Have a great fair!

